

MINITENDER: 1 CARGO OF GASOLINE RON 92 OF 300 KBS // DAP POZOS COLORADOS // JUN 21 - JUN 30

We are interested in the purchase of one (1) cargo of GASOLINE RON92 and as per following terms and conditions.

PLEASE REMEMBER THAT LOI AND SPECIAL WORDING INCLUDED IN THIS EMAIL MUST BE ACCEPTED BY SELLER IN ORDER FOR THE OFFER TO BE CONSIDERED. PLEASE NOTE THAT THERE IS A NEW WORDING IN THIS LOI. THEREFORE, THESE CLAUSES MUST BE INCLUDED IN THE SALES CONTRACT.

BYTER: ECOPETIOL S.A. PRODUCT: GADINER KIN N2 DELIVERY TERMS: DAP POZOS COLONBALOS, COLONBAL (INCOTESMS 2010) DELIVERY TERMS: DAP POZOS COLONBALOS, COLONBALON, COLONBALON, TUVINTY (20) AND FIFTEN (15) DOMARTION PROCEDURE BUSIA NAMELET DIE HERT SILO AOT THE WOND, RESPECTIVATION QUANTITY MINIMUM 395.000 - MAXIMUM 300.000 DIE STACIA S'ELLES OPTION QUANTITY MEASUREMENT: AS FER STACI SHORE TANKS AT IOAD PORT (8), BOURDS, CERTIFIED BY MUTUALLY ACCEPTABLE INDEPENDENT QUANTITY MEASUREMENT: AS FER STACI SHORE TANKS AT IOAD PORT (8), TEQUES CONTR QUANTITY MUTUALLY ACCEPTABLE INDEPENDENT QUANTITY MEASUREMENT: AS FER STACI SHORE TANKS AT IOAD PORT (8), TEQUES CONTR QUANTITY MUTUALLY ACCEPTABLE INDEPENDENT PROCED OPTION DURING CONTRETE CONTROL OF CONTRESE CONTROL OF CONTRESE CONTROL OF CONTRESE CONTROL OF CONTRESE CONTROL OF THE DISCHARE PORT, CONTRESE CONTROL OF CONTRO	CONTRACT.	
DELINEW DAY PO2CS COLONADOS, COLONADOS, COLONADOS, INCOLTENS 2010) DISCIARAGE WINDOW. UNIDATION PROCEDUES DISCIARAGE WINDOW. ESUER VIEL INFORM SELER. THE FYEL (S) AND TWO (2) DAY DISCHARGE WINDOW, TWENTY (20) AND FIFTEEN (15) DAYS IN ADVANCE TO THE RISCI DAY OF THE WINDOW, RESPECTIVEY. QUANTTY MANIMU 25: 00: - NAXIMUM 300.00 BL SCAT AT SELERS OPTION QUANTTY MESURENES: SPER ATTACHED PRO : COMPLETE LOADING GUALITY MUST BE SENT TO BUYER AS SOON AS POSSIBLE ATTRE APPLY. QUALITY: AS PER ATTACHED PRO : COMPLETE LOADING GUALITY MUST BE SENT TO BUYER AS SOON AS POSSIBLE ATTRE APPLY. QUALITY: AS PER ATTACHED PRO : COMPLETE LOADING GUALITY MUST BE SENT TO BUYER AS SOON AS POSSIBLE ATTRE APPLY. PRICE: OFFERS MUST BE SUBMITTED BASED ON PLATS UND B7 (PGACTOO) - M2 OR ARGUS EQUIVALENT PRICE: OFFERS MUST BE SUBMITTED BASED ON PLATS UND B7 (PGACTOO) - M2 OR ARGUS EQUIVALENT PRICE: OFFERS MUST BE SUBMITTED BASED ON PLATS UND B7 (PGACTOO) - M2 OR ARGUS EQUIVALENT PRICE: OFFERS MUST BE SUBMITTED BASED ON PLATS UND B7 (PGACTOO) - M2 OR ARGUS EQUIVALENT OUTES ANTER SUBMITTED BASED ON PLATS TO MOTOS EST MORE AT DESCHARGE PORT SAALE BE DESCHARGE WINDOW OR ALL PAST, WHICH YE ROCENTS AND THE DISCHARGE WINDOW OR ALL PAST, WHICH YE ROCENTS AND THE DISCHARGE WINDOW OR ALL PAST, WHICH YE ROCENTS AND THE ODE ON AGE AT DISCHARGE PORT HE RIST DAY OF THE DISCHARGE WINDOW OR ALL PAST, WHICH YE ROCENTS AND THE ODE ON AGE ALL PAST. <	BUYER:	ECOPETROL S.A.
DISCRAMEC WINDOW: UIU 21 - JUN 30 2021 NOMINATION PROCEDURE WILL NEOM SELER THE FYE (3) AND TWO (2) DAY DISCHAREG WINDOW, TWENTY (20) AND PHTEEN LISP OLAYS IN ADVANCE TO THE FIRST DAY OF THE WINDOW, RESPECTIVELY. QUARTY MINIMUM 255.000 - MAXIMUM 300.000 BLS FACH AT SELER S OPTION QUARTY MEASUREMENT: SETATC SINGE TAKES AT LOAD PORT (4), FIGURES), EURITID D WINTULLY ACCEPTABLE INDEPENDENT ONSECTOR. IF ACTIVE TAKES AT LOAD PORT (4), FIGURES), EURITID D WINTULLY ACCEPTABLE INDEPENDENT INSECTOR. IF ACTIVE TAKES AT LOAD PORT (4), FIGURES), EURIT DB UYER AS 500 AS POSSIBLE ATTER QUARTY MEASUREMENT: PRECE: OFFERS MUST BE SUBMITTED BASED ON PLATTS UNLD 87 (FIGACTOD) - M2 OR ARGUS EQUIVALENT PRICING: AS PERFATTACHED PDF. COMPLETE LOADING QUALTY MUST BE SENT TO BUYER AS 500 AS POSSIBLE AFTER QUARTY MEASUREMENT: PRICING: OFFERS MUST BE SUBMITTED BASED ON PLATTS UNLD 87 (FIGACTOD) - M2 OR ARGUS EQUIVALENT PRICING: OFFERS MUST BE SUBMITTED BASED ON PLATTS UNLD 87 (FIGACTOD) - M2 OR ARGUS EQUIVALENT PRICING: I CONSECUTIVE QUOTSS ATTER MOR DATE (1) AT DISCHARGE FORT, WILL BEAT DOSCHARGE FORT SHALL BE DEFENDED AS FOLDOWS PRICING: I CONSECUTIVE QUOTSS ATTER MOR DATE (1) DISCHARGE FORT WILL BEAT NOR PLUS & FOUNDS ON THE RATE AND OTHEL STOLAGE WINDOW. THE NOR DATE AT DISCHARGE PORT WILL BEAT NOR PLUS & FOUNDS ON ALL FAST, WINCHEVER OCCURS EARLER. I V VESSEL ARIVES WITHIN THE DISCHARGE WINDOW. THE NOR DATE AT DISCHARGE PORT WILL BEAT NOR PLUS & FOUNDS ON ALL FAST, WINCHEVER OCCURS EARLER. I V VESSEL ARIVES WITH WILL BEAT TO HOUTO DATE AT DISCHARGE PORT WILL BEAT NOR PLUS & FOUNDS ON AL		
NOMINATION PROCEDURE BUTCH WILL INFORM SELLER THE FOR (5) AND TWO (2) DAY DISCHARGE WINDOW, TWENTY (20) AND FIFTEN (15) DAYS IN ADVANCE TO THE HIST DAY OF THE WINDOW, RESPECTIVELY QUANTTY MINIMUM 250.000 ANAMAMI 300.000 IS SACH AT SELLER'S OPTION QUANTTY AS PER STATE GIVEN TAKES AT LOAD PORT (6). FIGURES, CERTIFIC DI YINTUALLY ACCEPTABLE INDEPENDENT NERSENCE AS PER ATTACHED POR COMPLETE LOADING QUALITY MUST BE SENT TO BUYER AS SOON AS POSSIBLE AFTER QUALITY MASUREMENT AS PER ATTACHED POR COMPLETE LOADING QUALITY MUST BE SENT TO BUYER AS SOON AS POSSIBLE AFTER QUALITY MASUREMENT QUALITY AS PER ATTACHED POR COMPLETE LOADING QUALITY MUST BE SENT TO BUYER AS SOON AS POSSIBLE AFTER QUALITY MASUREMENT AS PER ATTACHED POR COMPLETE LOADING QUALITY MUST BE SENT TO BUYER AS SOON AS POSSIBLE AFTER QUALITY MASUREMENT PICE OFFERS MUST BE SUMMITED BASED ON PLATS TWIND AT (PG CACCO) - M2 OR ARGUS EQUIVALINT PINCE OFFERS MUST BE SUMMITED BASED ON PLATS TWIND AT THE DOSCHARGE PORT OR DELTA TO SCHARGE PORT SHALL BE DEFINED AS FOLLOWS. PINCE OFFERS MUST BE SUMMITED BASED ON TO THE DISCHARGE WINDOW. THE NOR DATE AT DISCHARGE PORT WILL BE AT NOR PATTAS DO NO PARAT WILL BE AT DOSCHARGE WINDOW. THE NOR DATE AT DISCHARGE PORT WILL BE AT NOR PATTAS DO NOT PARAT AN ARGUES PARATES ACGUES AND THE DISCHARGE WINDOW. THE NOR DATE AT DISCHARGE PORT WILL BE AT NOR PATTAGE TO THE OBSCHARGE PORT WILL BE AT DOSC MARGE PORT WILL BE AT NOR PATTAGE SUMMITED AND ON WILL BE CONSIDERED AND ON WITH E CONSIDERED AND WILL BE AT NOR PATTAGE SUMMIT AND OF THE ABOVE CASES, THE NOR WILL BE CONSIDERED AND T		
NUMMATION PROCEEDURE OAYS IN AQUAACE TO THE FIRST DAY OF THE WINDOW, RESPECTIVELY. QUANTTY: UNINIUM 295.000 - MAXIMUM 300.000 BIS EACH AT SELLEY S OPTION AS PEPS STATE SHORE TAKES AT LOAD PORT (IQL FIGURES), CERTIFIED BY MUTUALLY ACCEPTABLE INDEPENDENT INSPECTOR. IF ACTIVE TAKK OR IF SHORE TO SHIP DIFFERENCE IS OVEN 0.3% WISSEL ROURS WITH VALID VEF TO APPLY. QUALITY: AS PER STATE SHORE TAKES AT LOAD PORT (IQL FIGURES), CERTIFIED BY MUTUALLY ACCEPTABLE INDEPENDENT APPLY. QUALITY: AS PER STATES SHORE TO ANDER (ILL FIGURES), CERTIFIED BY MUTUALLY ACCEPTABLE INDEPENDENT PRICE: OFFERS MUST BE SUBMITTED BASED ON PLATTS UNLD 87 (IPGACTOD) - M2 OR ARGUS EQUIVALENT PRICE: COFFERS MUST BE SUBMITTED BASED ON PLATTS UNLD 87 (IPGACTOD) - M2 OR ARGUS EQUIVALENT PRICE: COFFERS MUST BE SUBMITTED BASED ON PLATTS UNLD 87 (IPGACTOD) - M2 OR ARGUS EQUIVALENT PRICE: COFFERS MUST BE SUBMITTED BASED ON PLATTS UNLD 87 (IPGACTOD) - M2 OR ARGUS EQUIVALENT PRICE: COFFERS MUST BE SUBMITTED BASED ON PLATTS UNLD 87 (IPGACTOD) - M2 OR ARGUS EQUIVALENT PRICE: COFFERS MUST BE SUBMITTED BASED ON PLATS UND 87 (IPUAL PAPY). COFFERENCES: COFF	DISCHARGE WINDOW:	
AS PER STATIC SHORE TANKS AT LOAD PORT (p/L FIGURES), CENTIFIED BY MUTUALLY ACCEPTABLE INDEPENDENT INSPECTOR. IF ACTIVE TANK OR IP SHORE-TO-SHIP DIFFERENCE IS OVER 0.3% VESSEL RAGREW WITH VALO VE TO APPLY. QUALITY: AS PER ATTACHED POF. COMPLETE LOADING QUALITY MUST BE SENT TO BUYER AS SOON AS POSSIBLE AFTER QUALITY MEASUREMENT: AS PER ATTACHED POF. COMPLETE LOADING QUALITY MUST BE SENT TO BUYER AS SOON AS POSSIBLE AFTER QUALITY MEASUREMENT: AS PER ATTACHED POF. COMPLETE LOADING QUALITY MUST BE SENT TO BUYER AS SOON AS POSSIBLE AFTER QUALITY MEASUREMENT: AS PER ATTACHED POF. COMPLETE LOADING QUALITY MUST BE SENT TO BUYER AS SOON AS POSSIBLE AFTER QUALITY MEASUREMENT: AS PER ATTACHED POF. COMPLETE LOADING QUALITY MUST BE SENT TO BUYER AS SOON AS POSSIBLE AFTER PRICE: OFFERS MUST BE SUBMITTED BASED ON PLATS UNIT DATA TERMINO DATE: PER PARTER SAGREEMENT. IF PRICE: OFFERS MUST BE SUBMITTED BASED ON PLATS UNIT BE TRIEN DO PLAT (ULL APPLY: POR PRICING, LWY TEME, DEMUBRAGE AND PAYMENT PURPOSES, THE NOR DATE AT DISCHARGE PORT WILL BE AT DOS PORT WILL BE AT DOG DIA NOR SON THE FIRST DAY OF THE DISCHARGE WINDOW: THE NOR DATE AT DISCHARGE PORT WILL BE AT NOR PUS 6 HOURS ON ALL FAST. WINCHTWEN EXCLUSES CARLIER. - IF VESSEL ARRIVES UTTIN THE DISCHARGE WINDOW: THE NOR DATE AT DISCHARGE PORT WILL BE AT NOR PUS 6 HOURS OR ALL FAST. WINCHTWEN EXCLUSING WINDOW: THE NOR DATE AT DISCHARGE PORT WILL BE AT NOR PUS 6 HOURS OR ALL FAST. WINCHTWEN SECOND TO THE DISCHARGE WINDOW: THE NOR DATE AT DISCHARGE PORT WILL BE AT NOR - IF VESSEL ARRIVES UTTIN THE DISCHARGE WINDOW: THE NOR DATE WILL BE CONSIDERED AND THE INTO A DATE WILL BE AT NOR PUS 6 HOURS OR ALL FAST. WINCHTWEN SECOND TO THE DISCHARGE WINDOW: A SCANNED COPY OF BILLS OF LADING SUED AND/OR ENDORSED TO THE DISCHARGE WINDOW, A SCANNED COPY OF BILLS OF LADING SUED AND/OR ENDORSED TO THE DISCHARGE AT CUSTOMARY ANCHORAGE AREA, NOR DATE THAT AND AND ALL PARTY WINCH THE SELLER'S VESSEL COMPLUES IN SCANTED COPY OF BILLS OF LADING SUED AND/OR ENDORSED TO THE DISCHARGE	NOMINATION PROCEDURE:	
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PRICING: 3 CONSECUTIVE QUOTES AFTER NOR DATE (*) AT DISCHARGE PORT, OR DEEM DATES PER PARTIES AGREEMENT. IF PARTIES DO NOT REACH AN AGREEMENT THE 3 QUOTES AFTER NOR DATE (*) WILL APPLY. FOR PREVING, LAY TIME, DEMURRAGE AND PAYMENT PURPOSES, THE NOR DATE AT DISCHARGE PORT SHALL BE DETINED AS TOLLOWS: • IF VESSEL ARRIVES WITHIN THE DISCHARGE WINDOW: THE NOR DATE AT DISCHARGE PORT SHALL BE PORT WILL BE AT 06:00 HOURS ON THE FIRST DAY OF THE DISCHARGE WINDOW: THE NOR DATE AT DISCHARGE PORT WILL BE AT NOR PULS 5H CURSY SOLT OF THE DISCHARGE WINDOW: THE NOR DATE AT DISCHARGE PORT WILL BE AT NOR PULS 5H CURSY SOLT OF THE DISCHARGE WINDOW: THE NOR DATE WILL BE CONSIDERED WHEN THE VESSEL ARRIVES WITHIN THE DISCHARGE WINDOW: THE NOR DATE WILL BE CONSIDERED WHEN THE VESSEL SALL FAST. IN ANY OF THE ABOVE CASES, THE NOR WILL BE CONSIDERED VALID ONLY WHEN THE SELER'S VESSEL COMPLES WITH THE FOLLOWING REQUIREMENTS: 1. SEND VIA EMAIL, NO LATER THAN 24 HOURS BEFORE THE FIRST DAY OF THE DISCHARGE WINDOW, A SCANNED COPY OF BILLS OF LADING ISSUED AND/OR ENDORSED TO THE ORDER OF ECORTEOL S.A. (IT CAN BE A COPY OF AN ORIGINAL DOLUMENT BUT IT MUST BE RPORENEY VENDOSES). IF CAY / DRIGINAL BILLS OF LADING SULL SULL DO RAN DORRED DOL THE UNSTER PROVENCY EVENDOSES). IF CAY / DRIGINAL BILLS OF LADING DULY ISSUED OR ENDORSED TO THE ORDER OF THE STREW YENDERS OF SACE AT CUSTOMARY ANCHORAGE AREA, NOR MAY BE THEMBER DAT THE SEA BUDY AND SELLER MUST PROVIDE COMMUNICATION FROM THE PROT AUTHORITIES REGARDING THIS STRUATION. VESSEL COMPLUS WILL AND DORRESS 1. WOORES WILL AND OPERATIONALLY READY TO BERTH AND INITATE CARGO OPERATIONS. INVOICES WITH ERRORS WILL MOT BE CONSIDERED AS RECEIVED. INVOICES WITH ERRORS WILL MOT BE CONSIDERED AS RECEIVED. INVOICES WITH ERRORS WILL MOT BE CONSIDERED AS RECEIVED. INVOICES MUST THE RORD WILL AND THE CONTRACT] 3. DESCRIPTION OF THE REDUCT IS SHOWN IN THE CONTRACT] 4. QUANTITY (AS DEFINED BY THE PRICE INSECH AND RECEIVENTS): 1. NORCE MUST THE RAD ADDRESS 2. INVOICE SUSE DATE 3. DESC		
PARTIES DO NOT REACH AN AGREEMENT THE 3 QUOTES AFTER NOR DATE (*) WILL APPLY: FOR TRICING, LAY TIME, DEMURRAGE AND PAYMENT PURPOSES, THE NOR DATE AT DISCHARGE PORT SHALL BE DEFINED AS FOLLOWS: - IF VESSEL ARRIVES RIDOR TO THE 1ST DAY OF THE DISCHARGE WINDOW: THE NOR DATE AT DISCHARGE PORT WILL BE AT GOOD HOURS ON THE FIRST DAY OF THE DISCHARGE WINDOW: THE NOR DATE AT DISCHARGE PORT WILL BE AT GOOD HOURS ON THE IRST DAY OF THE DISCHARGE WINDOW: THE NOR DATE AT DISCHARGE PORT WILL BE AT ORD PULS BE ADAUGING SO ALL FAST, WHICHEVER OCCURS EARLIER. - IF VESSEL ARRIVES WITHIN THE DISCHARGE WINDOW: THE NOR DATE AT DISCHARGE PORT WILL BE AT NOR PLUS 6 HOURS OR ALL FAST, WHICHEVER OCCURS EARLIER. - IF VESSEL ARRIVES WITHIN THE DISCHARGE WINDOW: THE NOR DATE AT DISCHARGE PORT WILL BE AT NOR PLUS 6 HOURS OR ALL FAST, WHICHEVER OCCURS EARLIER. - IF VESSEL ARRIVES OUT OF THE DISCHARGE WINDOW: THE NOR DATE AT DISCHARGE PORT WILL BE AT NOR PLUS 6 HOURS OR ALL FAST, WHICHEVER OCCURS EARLIER. - IN ANY OF THE ABOVE CASES, THE NOR WILL BE CONSIDERED VALID ONLY WHEN THE SELLER'S VESSEL COMPLES WITH THE FOLLOWING REQUIREMENTS: 1. SEND VIA EMAIL, NO LATER THAN 24 HOURS BEFOR THE FIRST DAY OF THE DISCHARGE WINDOW, A SCIANNED COPY OF BILLS OF LADING ISSUED AND/OR ENDORSED TO THE ONDER OF ECOPETIOL S.A. (IT CAN BE A COPY OR AN ORIGINAL DOCUMENT BUT IT MUST BE PROPERLY ENDORSED). IE COPY / ORIGINAL BILLS) OF LADING DULY USUED OR RHOURSED TO THE UNCISTOMARY ANCHORAGE ZONE. IN CASE THERE IS NO SPACE AT CUSTOMARY ANCHORAGE AREA, NOR MAY BE TENDERED AT THE SEA BUOY AND SELLER MUST PROVIDE COMMUNICATION FROM THE PORT AUTORNIES TO THE USUTOMARY ANCHORAGE ZONE. IN CASE THERE IS NO SPACE AT CUSTOMARY ANCHORAGE AREA, NOR MAY BE TENDERED AT THE SEA BUOY PARE IN AND SELLOWED DULY USUED OR THE DATE CONSIDERED AS A REAL IN ASS. NOR DATE (*) A DISCHARGE PORT + 15 CALENDAR DAYS (NOR EQUALS DAY ZERO) OR 5 COLOMALINA CHORAGE 2. INVOLCES WITH A REAL REQUIREMENTS FROM ALL GOVERNMENTAL AND MARITIME AUTHORITIES AND IS LEGALY AND ORR	PRICE:	OFFERS MUST BE SUBMITTED BASED ON PLATTS UNLD 87 (PGACT00) - M2 OR ARGUS EQUIVALENT
 7. NET AND GROSS QUANTITY 8. INCOTERM WITH THE DELIVERY PLACE AS AGREED 9. PRICE SEGREGATED INTO FOB PRICE, INSURANCE AND FREIGHT AND DELIVERY COST WHEN IT APPLIES AND WITH THE INCOTERMS AS AGREED (DAP, DES OR CIF) 10. SIGNED AND IN COMPANY'S LETTERHEAD PAPER INVOICE WITH PRELIMINARY PRICE (IN ADDITION TO THE ABOVE REQUIREMENTS): 1. INVOICE HEADING SHALL READ: INVOICE (NOR "PRELIMINARY INVOICE", AS IT IS NOT ACCEPTED BY CUSTOMS) 2. THE INVOICE MUST READ "UNIT PRELIMINARY PRICE " DEBIT OR CREDIT NOTES 0. NCE THE FINAL PRICE HAS BEEN STABLISHED AFTER ISSUING AN INVOICE WITH A PRELIMINARY PRICE, THE RESULTING DEBIT OR CREDIT NOTE REQUIRES: 1. DOCUMENT HEADING SHALL READ DEBIT NOTE OR CREDIT NOTE AS IT IS THE CASE 2. IT SHOULD INCLUDE THE FOLLOWING NOTE: THIS DEBIT (OR CREDIT NOTE) ADJUSTS THE FOB VALUE AS STATED ON THE INVOICE (NUMBER) SINCE THE FINAL PRICE OF THE CARGO HAS BEEN STABLISHED. 		PARTIES DO NOT REACH AN AGREEMENT THE 3 QUOTES AFTER NOR DATE (*) WILL APPLY. FOR PRICING, LAY TIME, DEMURRAGE AND PAYMENT PURPOSES, THE NOR DATE AT DISCHARGE PORT SHALL BE DEFINED AS FOLLOWS: IF VESSEL ARRIVES PRIOR TO THE 1ST DAY OF THE DISCHARGE WINDOW: THE NOR DATE AT DISCHARGE PORT WILL BE AT 06:00 HOURS ON THE FIRST DAY OF THE DISCHARGE WINDOW OR ALL FAST, WHICHEVER OCCURS EARLIER. IF VESSEL ARRIVES WITHIN THE DISCHARGE WINDOW: THE NOR DATE AT DISCHARGE PORT WILL BE AT NOR PULS 6 HOURS OR ALL FAST, WHICHEVER OCCURS EARLIER. IF VESSEL ARRIVES OUT OF THE DISCHARGE WINDOW: THE NOR DATE AT DISCHARGE PORT WILL BE AT NOR PULS 6 HOURS OR ALL FAST, WHICHEVER OCCURS EARLIER. IN ANY OF THE ABOVE CASES, THE NOR WILL BE CONSIDERED VALID ONLY WHEN THE SELLER'S VESSEL COMPLIES WITH THE FOLLOWING REQUIREMENTS: 1. SEND VIA EMAIL, NO LATER THAN 24 HOURS BEFORE THE FIRST DAY OF THE DISCHARGE WINDOW, A SCANNED COPY OF BILLS OF LADING ISSUED AND/OR ENDORSED TO THE ORDER OF ECOPETROL S.A. (IT CAN BE A COPY OR AN ORIGINAL DOCUMENT BUT IT MUST BE PROPERLY ENDORSED). IF COPY / ORIGINAL BILL(S) OF LADING DULY ISSUED OR ENDORSED TO THE ORDER OF ECOPETROL S.A. ARE NOT SENT WITHIN THE REQUESTED ANTICIPATION, THE VALID NOR WILL BE WHEN THE VESSEL IS ALL FAST. 2. VESSEL MUST TENDER NOR AT CUSTOMARY ANCHORAGE ZONE. IN CASE THERE IS NO SPACE AT CUSTOMARY ANCHORAGE AREA, NOR MAY BE TENDERED AT THE SEA BUOY AND SELLER MUST PROVIDE COMMUNICATION FROM THE PORT AUTHORITIES REGARDING THIS SITUATION. VESSEL COMPLIES WITH ALL REQUIREMENTS FROM ALL GOVERNMENTAL AND MARITIME AUTHORITIES AND IS LEGALLY AND OPERATIONALLY READY TO BERTH AND INITIATE CARGO OPERATIONS. NOR DATE (*) AT DISCHARGE PORT + 15 CALENDAR DAYS (NOR EQUALS DAY ZERO) OR 5 COLOMBIAN BUSINESS DAYS AFTER RECEIPT OF FINAL AND CORRECT INVOICE, WHICHEVER OF THESE TWO EVENTS OCCUR LATEST. INVOICES WITH ALL REQUIREMENTS FROM ALL GOVERNINTAL AND MARITIME AUTHORITIES AND IS LEGALLY AND OPERATIONALLY READY TO BERTH AND INITIATE CARGO OPERATIONS. INVOICES WITH ALL REQUIREMENTS FRO
 SIGNED AND IN COMPANY'S LETTERHEAD PAPER INVOICE WITH PRELIMINARY PRICE (IN ADDITION TO THE ABOVE REQUIREMENTS): INVOICE HEADING SHALL READ: INVOICE (NOR "PRELIMINARY INVOICE", AS IT IS NOT ACCEPTED BY CUSTOMS) THE INVOICE MUST READ "UNIT PRELIMINARY PRICE " DEBIT OR CREDIT NOTES ONCE THE FINAL PRICE HAS BEEN STABLISHED AFTER ISSUING AN INVOICE WITH A PRELIMINARY PRICE, THE RESULTIING DEBIT OR CREDIT NOTE REQUIRES: I. DOCUMENT HEADING SHALL READ DEBIT NOTE OR CREDIT NOTE AS IT IS THE CASE I. TSHOULD INCLUDE THE FOLLOWING NOTE: THIS DEBIT (OR CREDIT NOTE) ADJUSTS THE FOB VALUE AS STATED ON THE INVOICE (NUMBER) SINCE THE FINAL PRICE OF THE CARGO HAS BEEN STABLISHED.		 NET AND GROSS QUANTITY INCOTERM WITH THE DELIVERY PLACE AS AGREED
INVOICE WITH PRELIMINARY PRICE (IN ADDITION TO THE ABOVE REQUIREMENTS): 1. INVOICE HEADING SHALL READ: INVOICE (NOR "PRELIMINARY INVOICE", AS IT IS NOT ACCEPTED BY CUSTOMS) 2. THE INVOICE MUST READ "UNIT PRELIMINARY PRICE " DEBIT OR CREDIT NOTES ONCE THE FINAL PRICE HAS BEEN STABLISHED AFTER ISSUING AN INVOICE WITH A PRELIMINARY PRICE, THE RESULTIING DEBIT OR CREDIT NOTE REQUIRES: 1. DOCUMENT HEADING SHALL READ DEBIT NOTE OR CREDIT NOTE AS IT IS THE CASE 2. IT SHOULD INCLUDE THE FOLLOWING NOTE: THIS DEBIT (OR CREDIT NOTE) ADJUSTS THE FOB VALUE AS STATED ON THE INVOICE (NUMBER) SINCE THE FINAL PRICE OF THE CARGO HAS BEEN STABLISHED.		
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1. DOCUMENT HEADING SHALL READ DEBIT NOTE OR CREDIT NOTE AS IT IS THE CASE 2. IT SHOULD INCLUDE THE FOLLOWING NOTE: THIS DEBIT (OR CREDIT NOTE) ADJUSTS THE FOB VALUE AS STATED ON THE INVOICE (NUMBER) SINCE THE FINAL PRICE OF THE CARGO HAS BEEN STABLISHED.		ONCE THE FINAL PRICE HAS BEEN STABLISHED AFTER ISSUING AN INVOICE WITH A PRELIMINARY PRICE, THE
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HAS BEEN STABLISHED.		THIS DEBIT (OR CREDIT NOTE) ADJUSTS THE FOB VALUE AS STATED ON THE INVOICE (NUMBER) SINCE THE FINAL
	LAYTIME:	

VESSEL/BARGE:	VESSEL OR BARGE MUST COMPLY WITH ECOPETROL'S VETTING RULES AND BE APPROVED IN ORDER TO BE	
INSPECTION:	RECEIVED. APPROVAL SHOULD NOT BE UNREASONABLY WITHHELD. 50%/50% AT LOAD PORT FOR QUANTITY.	
CREDIT:	50%/50% AT DISCHARGE PORT FOR QUALITY. OPEN LINE	
DEMURRAGE RATE:	AS PER SELLER'S CHARTER PARTY, BUT IN NO EVENT SHALL BUYER BE REQUIRED TO REIMBURSE SELLER FOR AN AMOUNT HIGHER THAN THE ACTUAL AMOUNT OF DEMURRAGE PAID BY SELLER TO ITS VESSEL OWNER.	
	AMOUNT HIGHER THAN THE ACTOAL AMOUNT OF DEMONRACE PAID BY SELER TO IT'S VESSEL OWNER. DEMURRAGE CLAIMS SHALL BE SUPPORTED BY THE FOLLOWING DOCUMENTS NOTICE OF READINESS STATEMENT OF FACTS DISCHARGE PRESSURE LOGS (WHERE APPLICABLE) CHARTER PARTY OR FIXTURE RECAP FOR SPOT CHARTERED VESSELS CHARTER PARTY OR FIXTURE RECAP FOR SPOT CHARTERED VESSELS NIVOICE RESENTED TO THE VESSEL PARTY FOR DEMURRAGE INCURRED OR INVOICE PRESENTED BY BILL OF LADING OR INSPECTOR REPORTS TO SUBSTANTIATE PRO – RATIONS. AMONG ANY OTHER DOCUMENTS REASONABLY REQUESTED BY THE SELLER.	
LAW: SPECIAL CLAUSE:	NEW YORK LAW AND ARBITRATION "CONFIDENTIALITY. ALL NEGOTIATIONS, ARBITRATION, AND EXPERT DETERMINATIONS RELATING TO A DISPUTE (INCLUDING A SETTLEMENT RESULTING FROM NEGOTIATION, AN ARBITRAL AWARD, DOCUMENTS EXCHANGED OR PRODUCED DURING ARBITRATION PROCEEDING, AND MEMORIALS, BRIEFS OR OTHER DOCUMENTS PREPARED FOR THE ARBITRATION) ARE CONFIDENTIAL AND MAY NOT BE DISCLOSED BY THE PARTIES, THEIR EMPLOYEES, OFFICERS, DIRECTORS, COUNSEL, CONSULTANTS, AND EXPERT WITNESSES, EXCEPT TO THE EXTENT NECESSARY TO ENFORCE THIS CLAUSE OR ANY ARBITRATION AWARD, TO ENFORCE OTHER RIGHTS OF A PARTY, OR AS REQUIRED BY LAW AND/OR BY THE REGULATIONS OF A STOCK EXCHANGE HAVING JURISDICTION OVER ANY PARTY; PROVIDED, HOWEVER, THAT BREACH OF THIS CONFIDENTIALITY PROVISION SHALL NOT VOID ANY SETTLEMENT, EXPERT DETERMINATION OR AWARD. THE DISCLOSING PARTY WILL ONLY FURNISH THAT PORTION OF THE AFOREMENTIONED INFORMATION WHICH IS LEGALLY REQUIRED." QUOTE:	
	NOTWITHSTANDING ANYTHING TO THE CONTRARY CONTAINED HEREIN, PAYMENT SHALL BE MADE AGAINST PRESENTATION OF THE ORIGINAL BILL OF LADING, ORIGINAL INVOICE AND ORIGINAL CERTIFICATE OF ORIGIN (WITHOUT DISCREPANCIES), THE "SHIPPING DOCUMENTS". IF ORIGINAL SHIPPING DOCUMENTS ARE NOT AVAILABLE AT THE TIME OF PAYMENT OR IF THE ORIGINAL SHIPPING DOCUMENTS HAVE DISCREPANCIES, PAYMENT TO BE RELEASED AGAINST LOI IN THE FORMAT REQUESTED BY BUYER (SEE ATTACHED FILE). NOTWITHSTANDING THE FOREGOING, SELLER MUST PROVIDE BUYER THE 3/3 ORIGINAL BILLS OF LADING (EXACTLY THE SAME DOCUMENT THAT WAS PROVIDED FOR DISCHARGING OPERATION), ORIGINAL BILLS OF LADING (EXACTLY THE SAME DOCUMENT THAT WAS PROVIDED FOR DISCHARGING OPERATION), ORIGINAL INVOICE, AND ORIGINAL CERTIFICATE OF ORIGIN NO LATER THAN 15 DAYS AFTER COMPLETION OF DISCHARGE. THE SELLER UNDERSTANDS THAT SELLER'S FAILURE TO DELIVER THE SHIPPING DOCUMENTS TO BUYER WITHIN THE TIME PERIODS SET FORTH HEREIN MAY SUBJECT BUYER AND ANY OF BUYER'S SERVANTS OR AGENTS, HARMLESS FROM AND AGAINST ANY AND ALL LIABILITY, LOSS, DAMAGES, FINES, PENALTIES, COSTS AND EXPENSES. THEREFORE, THE SELLER HEREBY INDEMNIFIES AND HOLDS BUYER AND ANY OF BUYER'S SERVANTS OR AGENTS, HARMLESS FROM AND AGAINST ANY AND ALL LIABILITY, LOSS, DAMAGES, FINES, PENALTIES, COSTS AND/OR EXPENSES OF WHATEVER NATURE (INCLUDING, WITHOUT LIMITATION, REASONABLE ATTORNEY FEES) WHICH BUYER OR ANY OF BUYER'S SERVANTS OR AGENTS MAY SUFFER BY REASON OF FAILURE TO DELIVER 3/3 ORIGINAL BILLS OF LADING, THE ORIGINAL INVOICE AND THE ORIGINAL CERTIFICATE OF ORIGIN IN A FORMAT AND OTHER SHIPPING DOCUMENTS WITHIN THE TIME-FRAME SPECIFIED HEREIN. FOR CUSTOMS PURPOSES, SELLER SHALL PROVIDE A COPY OF THE SHIPPING DOCUMENTS, INCLUDING, WITHOUT LIMITATION, A B/L ISSUED OR ENDORSED TO THE ORDER OF ECOPETROL S.A. AT LEAST 24 HOURS PRIOR TO DISCHARGE OPERATION. TIME SPENT WAITING FOR THE ABOVE DOCUMENT WILL BE AT SELLER'S ACCOUNT. ECOPETROL S.A WILL NOT BE RESPONSIBLE FOR DEMURRAGE COST THAT MIGHT BE CAUSED FOR THE SELLER'S FAILURE IN	
NOTE.	NOTWITHSTANDING ANYTHING TO THE CONTRARY CONTAINED HEREIN, ANY CONTROVERSY OR CLAIM ARISING OUT OF OR RELATING TO THE FOREGOING PROVISIONS, OR THE BEACH THEREOF, SHALL BE DETERMINED BY ARBITRATION ADMINISTERED BY THE AMERICAN ARBITRATION ASSOCIATION IN ACCORDANCE WITH ITS INTERNATIONAL ARBITRATION RULES. SUCH ARBITRATION SHALL INCLUDE, WITHOUT LIMITATION, THE RIGHT OF A PARTY TO INITIATE SUMMARY PROCEEDINGS. UNQUOTE. NOTWITHSTANDING ANYTHING TO THE CONTRARY HEREIN, PLEASE NOTE THAT RELATED CLAUSES TO EXPORT COMPLIANCE & SANCTIONS LAWS, ANTI-CORRUPTION, ANTI-BOYCOTT, CONFLICT OF INTEREST AND VIOLATION	
NOTE: COMPLIANCE & SANCTIONS LAWS, ANTI-CORRUPTION, ANTI-BOYCOTT, CONFLICT OF INTEREST AND VIOLATION AND REMEDY PROVISIONS, WILL BE INCLUDED IN THE CONTRACT. WINNING OFFER WILL BE SELECTED USING FOLLOWING CRITERIA * * MOST ECONOMICAL PRICE * * STRICT COMPLIANCE OF ALL THE OTHER TERMS MENTIONED ABOVE * * ECOPETROL S.A RESERVE ITS RIGHT TO CONDUCT ADDITIONAL ROUNDS UNDER THIS NEGOTIATION IF NECESSARY * ECOPETROL S.A RESERVE ITS RIGHT TO AWARD THIS CARGO OR CANCEL THIS NEGOTIATION		

* ECOPETROL S.A RESERVE ITS RIGHT TO AWARD THIS CARGO OR CANCEL THIS NEGOTIATION.

Please send your offers no later than Thursday June 2nd , 2022, (10:00 AM Houston time) valid through Friday June 3rd, 2022 (COB Houston time), to the addresses: Juan.escovar@ecopetrol.com.co ; oscar.gonzalez@ecopetrol.com.co; andresfe.ramirez@ecopetrol.com.co ; juan.castrillon@ecopetrol.com.co and daniel.devis@ecopetrol.com.co

IN ORDER TO ACCEPT THE OFFER AND BECOME ELIGIBLE, THE COMPANY MUST BE REGISTERED AS COUNTERPARTY IN ECOPETROL SYSTEMS.