



Gerencia de Productos y Petroquímicos

ECOPETROL ESTA INTERESADO EN LA COMPRA DE GASOLEO

Marzo 20 de 2025

Ecopetrol S.A. se encuentra interesado en conocer el interés por parte de los agentes comercializadores de Gasóleo o VGO, los volúmenes que estarían interesados en vender en el caso de realizar la suscripción de contratos de compra.

Las condiciones previstas son las siguientes:

| COMPRADOR | Ecopetrol S.A. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---|--|------------|----------|-----------------------|-----|---------|---------------|----|--------|--|--------------|-------------|----|--------|--|---------------|---------|------------------------|--------|--|------------|----------|-----|--------|--|---------------|--------------------------------|----|--------|--|--------|--------|-----|--------|--|-----------------------|-------------|----|--------|--|-------------|------|-----|--------|--|-----------------------|--------|-----|--------|--|-----------------------|----------|-----|--------|--|---------------|------------|-----|--------|--|-------------|----------|------|--------|--|--------|----------|-----|--------|--|---------------|--------|-----|--------|--|-----------------------|---------------|----|--------|--|---------------|----------|-----|--------|--|-----------------------|-------|------|--------|--|--------|------------|---|--------|--|---------------|
| PRODUCTO | Gasóleo o VGO | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| PERIODO DE ENTREGA | - 24 de marzo a 24 de junio de 2026. - Se harán entregas de producto en inmediaciones de la ciudad de Cartagena, para ser retirado en Barcazas. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| PUNTO DE TRANSFERENCIA DE CUSTODIA Y PROPIEDAD | Municipio de Cartagena, Departamento de Bolívar. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| CANTIDAD | Hasta 150.000 (Ciento cincuenta mil) barriles +/- 10% | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| CALIDAD | <p>Enviar tabla de calidad que especifique entre otros, los siguientes parámetros</p> <table border="1"> <thead> <tr> <th>Parámetros</th> <th>Unidades</th> <th>Mín</th> <th>Máx</th> <th>Métodos</th> </tr> </thead> <tbody> <tr> <td>ANILINE POINT</td> <td>°C</td> <td>REPORT</td> <td></td> <td>ASTM D611-23</td> </tr> <tr> <td>API GRAVITY</td> <td>%W</td> <td>REPORT</td> <td></td> <td>ASTM D5002-22</td> </tr> <tr> <td>BROMINE</td> <td>gBr₂/100g</td> <td>REPORT</td> <td></td> <td>UOP 340-88</td> </tr> <tr> <td>CHLORIDE</td> <td>ppm</td> <td>REPORT</td> <td></td> <td>ASTM D7536-20</td> </tr> <tr> <td>CONRADSON CARBON RESIDUE (CCR)</td> <td>%W</td> <td>REPORT</td> <td></td> <td>D-4530</td> </tr> <tr> <td>COPPER</td> <td>ppm</td> <td>REPORT</td> <td></td> <td>D-5863b/D7691/UOP 389</td> </tr> <tr> <td>FLASH POINT</td> <td>°C</td> <td>REPORT</td> <td></td> <td>ASTM D93-20</td> </tr> <tr> <td>IRON</td> <td>ppm</td> <td>REPORT</td> <td></td> <td>D-5863b/D7691/UOP 389</td> </tr> <tr> <td>NICKEL</td> <td>ppm</td> <td>REPORT</td> <td></td> <td>D-5863b/D7691/UOP 389</td> </tr> <tr> <td>NITROGEN</td> <td>ppm</td> <td>REPORT</td> <td></td> <td>ASTM D4629-24</td> </tr> <tr> <td>POUR POINT</td> <td>° C</td> <td>REPORT</td> <td></td> <td>D-97/ D5950</td> </tr> <tr> <td>SEDIMENT</td> <td>%VOL</td> <td>REPORT</td> <td></td> <td>D-1796</td> </tr> <tr> <td>SILICONE</td> <td>ppm</td> <td>REPORT</td> <td></td> <td>ASTM D5184-22</td> </tr> <tr> <td>SODIUM</td> <td>ppm</td> <td>REPORT</td> <td></td> <td>D-5863b/D7691/UOP 389</td> </tr> <tr> <td>TOTAL SULPHUR</td> <td>%W</td> <td>REPORT</td> <td></td> <td>ASTM D4294-21</td> </tr> <tr> <td>VANADIUM</td> <td>ppm</td> <td>REPORT</td> <td></td> <td>D-5863b/D7691/UOP 389</td> </tr> <tr> <td>WATER</td> <td>%VOL</td> <td>REPORT</td> <td></td> <td>D-1796</td> </tr> <tr> <td>ASFALTENOS</td> <td>%</td> <td>REPORT</td> <td></td> <td>ASTM D3279-19</td> </tr> </tbody> </table> | Parámetros | Unidades | Mín | Máx | Métodos | ANILINE POINT | °C | REPORT | | ASTM D611-23 | API GRAVITY | %W | REPORT | | ASTM D5002-22 | BROMINE | gBr ₂ /100g | REPORT | | UOP 340-88 | CHLORIDE | ppm | REPORT | | ASTM D7536-20 | CONRADSON CARBON RESIDUE (CCR) | %W | REPORT | | D-4530 | COPPER | ppm | REPORT | | D-5863b/D7691/UOP 389 | FLASH POINT | °C | REPORT | | ASTM D93-20 | IRON | ppm | REPORT | | D-5863b/D7691/UOP 389 | NICKEL | ppm | REPORT | | D-5863b/D7691/UOP 389 | NITROGEN | ppm | REPORT | | ASTM D4629-24 | POUR POINT | ° C | REPORT | | D-97/ D5950 | SEDIMENT | %VOL | REPORT | | D-1796 | SILICONE | ppm | REPORT | | ASTM D5184-22 | SODIUM | ppm | REPORT | | D-5863b/D7691/UOP 389 | TOTAL SULPHUR | %W | REPORT | | ASTM D4294-21 | VANADIUM | ppm | REPORT | | D-5863b/D7691/UOP 389 | WATER | %VOL | REPORT | | D-1796 | ASFALTENOS | % | REPORT | | ASTM D3279-19 |
| Parámetros | Unidades | Mín | Máx | Métodos | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| ANILINE POINT | °C | REPORT | | ASTM D611-23 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| API GRAVITY | %W | REPORT | | ASTM D5002-22 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| BROMINE | gBr ₂ /100g | REPORT | | UOP 340-88 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| CHLORIDE | ppm | REPORT | | ASTM D7536-20 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| CONRADSON CARBON RESIDUE (CCR) | %W | REPORT | | D-4530 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| COPPER | ppm | REPORT | | D-5863b/D7691/UOP 389 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| FLASH POINT | °C | REPORT | | ASTM D93-20 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| IRON | ppm | REPORT | | D-5863b/D7691/UOP 389 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| NICKEL | ppm | REPORT | | D-5863b/D7691/UOP 389 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| NITROGEN | ppm | REPORT | | ASTM D4629-24 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| POUR POINT | ° C | REPORT | | D-97/ D5950 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| SEDIMENT | %VOL | REPORT | | D-1796 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| SILICONE | ppm | REPORT | | ASTM D5184-22 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| SODIUM | ppm | REPORT | | D-5863b/D7691/UOP 389 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| TOTAL SULPHUR | %W | REPORT | | ASTM D4294-21 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| VANADIUM | ppm | REPORT | | D-5863b/D7691/UOP 389 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| WATER | %VOL | REPORT | | D-1796 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| ASFALTENOS | % | REPORT | | ASTM D3279-19 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| MEDICIÓN DE CALIDAD | Certificar la calidad de por parte del Vendedor en el punto de entrega. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| PRECIO | Propuesta en USD por Barril, a partir de un Diferencial sobre el Indicador Brente | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| MODALIDAD DE PAGO | Pago a 15 días contra factura | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| REQUISITOS MINIMOS | - Señalar la información de precio, en los términos solicitados. - Señalar el volumen sobre el cual habría interés. - Junto con la oferta favor anexar Certificado de existencia y representación legal expedido por la Cámara de Comercio, con una expedición no mayor a 30 días. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |



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| PRESENTACIÓN DE LA INFORMACIÓN | Por favor remitir su oferta a más tardar el día de martes 24 de marzo antes de las 10:00 a.m. al siguiente correo: gerenciadeproductosypetroquimicos@ecopetrol.com.co |
| CRITERIOS DE SELECCIÓN | <ul style="list-style-type: none">- Mejor precio- Parametros de calidad reportado.- Volumen ofertado |

CONDICIONES GENERALES

La presente solicitud corresponde a un trámite de análisis del mercado objetivo y, por lo tanto, no genera compromiso u obligación para ECO PETROL S.A. en celebrar algún tipo de contrato o en configurar acuerdos comerciales relacionados con la compra de Gasóleo o VGO.

Por lo anterior, no es un acuerdo o convenio para contratar sino para adelantar el análisis integral de mercado para la eventual compra de Gasóleo o VGO por parte de ECO PETROL S.A. y, por lo tanto, no constituye oferta, promesa de negocio, o de ningún negocio jurídico para la compra de Gasóleo o VGO por parte de ECO PETROL S.A.

Los costos que se ocasionaren por la preparación y presentación de la información requerida serán por cuenta exclusiva del participante y a riesgo de éste, razón por la cual, ECO PETROL S.A. no reconocerá suma alguna ni efectuarán reembolso por tales conceptos.

La información recopilada será para uso exclusivo de ECO PETROL S.A. y su Grupo Empresarial y su trato será totalmente CONFIDENCIAL.

Dado que este trámite corresponde a un análisis de mercado, ECO PETROL S.A. se reserva la facultad de recibir y analizar la documentación presentada con posterioridad a la fecha y hora establecida, como también se reserva el derecho a solicitar información complementaria o aclaraciones a quienes envíen información.

Ninguna información escrita o verbal proporcionada a cualquier Interesado o a sus asesores servirá de base para alegar, interpretar o concluir sobre la existencia de negocio jurídico alguno. La presentación de la información requerida no generará obligaciones contractuales a cargo de ECO PETROL S.A.

Gerencia de Productos y Petroquímicos

Vicepresidencia Comercial y de Mercadeo