



## SCHEDULE 4

### EXPERIENCE OF THE FIRM AND MINIMUM WORK TEAM CERTIFICATE

The information requested must be provided in accordance with the forms described.

#### I. SPECIFIC REQUIREMENTS OF THE FIRM

- (i) Certify that in the last five (5) years you have audited the financial statements of at least five (5) companies in the oil & gas sector<sup>1</sup> in Colombia that prepare their financial statements in accordance with the accounting principles applicable in Colombia.

No.	COMPANY IN THE OIL & GAS SECTOR IN COLOMBIA		YEAR (2016 to 2020)	Reference: Supporting Documents of Schedule 4 - Experience of the Firm
	CORPORATE NAME	NIT		
1.	FRONTERA ENERGY COLOMBIA CORP (FORMERLY PACIFIC STRATUS ENERGY)	800.128.549-4	2010 to 2018	4.1.1
2.	EQUION ENERGIA LIMITED	860.002.426-3	1991 to 2018	4.1.2
3.	VETRA EXPLORACIÓN Y PRODUCCIÓN COLOMBIA S.A.S	860.352.419-2	2014 to 2020	4.1.3
4.	BIOMAX S.A.	830.136.799-1	2013 to 2017	4.1.4
5.	INVERSIONES GLP S.A.S. ESP	900.335.279-0	2012 to 2018	4.1.5
6.	Gas Natural del Oriente S.A. ESP	890.205.952-7	2019 to 2020	4.1.6
See attached certificates in: Supporting Documents of Schedule 4 - Experience of the Firm				

The firm shall provide independent certificates that back the information provided.

- (ii) Certify that in the last five (5) years you have audited the financial statements of at least five (5) companies in the oil & gas sector in Colombia or abroad, whose general-purpose financial statements have been prepared or reconciled in accordance with International Financial Reporting Standards (IFRS).

<sup>1</sup> The oil & gas sector is understood to be the activities of the oil and gas business value chain (exploration, production, refining, and transportation).



No.	COMPANY IN THE OIL & GAS SECTOR IN COLOMBIA OR ABROAD			YEAR (2016 to 2020)	Reference: Supporting Documents of Schedule 4 – Experience of the Firm
	CORPORATE NAME	COUNTRY	NIT OR TAX ID		
1.	FRONTERA ENERGY COLOMBIA CORP (FORMERLY PACIFIC STRATUS ENERGY)	COLOMBIA	800.128.549-4	2010 to 2018	4.1.1
2.	EQUION ENERGIA LIMITED	COLOMBIA	860.002.426-3	1991 to 2018	4.1.2
3.	VETRA EXPLORACIÓN Y PRODUCCIÓN COLOMBIA S.A.S	COLOMBIA	860.352.419-2	2014 to 2020	4.1.3
4.	BIOMAX S.A.	COLOMBIA	830.136.799-1	2013 to 2017	4.1.4
5.	INVERSIONES GLP SAS ESP	COLOMBIA	900.335.279-0	2012 to 2018	4.1.5
6.	Gas Natural del Oriente S.A. ESP	COLOMBIA	890.205.952-7	2019 to 2020	4.1.6

See attached certificates in: Supporting Documents of Schedule 4 – Experience of the Firm

The firm shall provide independent certificates that back the information provided.

- (iii) Certify that in the last five (5) years you have audited annual reports under the Securities and Exchange Commission (SEC) standards, prepared annual reports under the 20F format in compliance with the Public Company Accounting Oversight Board (PCAOB) standards, or expressed your opinion and/or issued a certificate as an independent auditor on the internal control system behind the preparation of financial reports, pursuant to section 404 of the SOX Act, as well as certificates under rule 144A and SEC Form 4 (F4) for at least five (5) companies in Colombia or abroad,

No.	COMPANY FROM COLOMBIA OR ABROAD			YEAR (2016 to 2020)
	CORPORATE NAME	COUNTRY	NIT OR TAX ID	
1.	IHS INC  See report:  <a href="https://www.sec.gov/ix?doc=/Archives/edgar/data/1598014/000159801421000015/info-20201130.htm">https://www.sec.gov/ix?doc=/Archives/edgar/data/1598014/000159801421000015/info-20201130.htm</a>	UNITED STATES	001-36495	2016 to 2020



	Schedule 4 Experience of the Firm Section 4.3.1			
2.	<p>CONOCOPHILLIPS</p> <p>See report:  <a href="https://www.sec.gov/ix?doc=/Archives/edgar/data/1163165/000119312520039954/d875559d10k.htm">https://www.sec.gov/ix?doc=/Archives/edgar/data/1163165/000119312520039954/d875559d10k.htm</a></p> <p>Schedule 4 Experience of the Firm Section 4.3.2</p>	UNITED STATES	01-0562944	2016 to 2019
3.	<p>ROYAL DUTCH SHELL PLC</p> <p>See report:  <a href="https://www.shell.com/about-us/annual-publications/annual-reports-download-centre/_jcr_content/par/tabbedcontent_f645/tab_7bf9/textimage_d83f.stream/1584017731196/ddffd9df69e200337b98e10cf757d5c7c0acf12e/annual-report-rds-20f-2019.pdf">https://www.shell.com/about-us/annual-publications/annual-reports-download-centre/_jcr_content/par/tabbedcontent_f645/tab_7bf9/textimage_d83f.stream/1584017731196/ddffd9df69e200337b98e10cf757d5c7c0acf12e/annual-report-rds-20f-2019.pdf</a></p> <p>Schedule 4 Experience of the Firm Section 4.3.3</p>	UNITED KINGDOM	001-32575	2017 to 2019
4.	<p>TOTAL S.A.</p> <p>See report:  <a href="https://www.sec.gov/Archives/edgar/data/879764/000163462119000019/total-form20f.htm">https://www.sec.gov/Archives/edgar/data/879764/000163462119000019/total-form20f.htm</a></p> <p>Schedule 4 Experience of the Firm Section 4.3.4</p>	FRANCE	98-0227345	2016-2019
5.	<p>Avianca Holdings</p> <p>See report:  <a href="https://www.sec.gov/Archives/edgar/data/1575969/000119312517150623/d340023d20f.htm#rom340023_33">https://www.sec.gov/Archives/edgar/data/1575969/000119312517150623/d340023d20f.htm#rom340023_33</a></p> <p>Schedule 4 Experience of the Firm Section 4.3.5</p>	COLOMBIA	890.100.577-1	2016 to 2017



6.	BP p.l.c.  See report: <a href="https://www.sec.gov/Archives/edgar/data/313807/000162828019003618/a31122018bp20fcomb.htm">https://www.sec.gov/Archives/edgar/data/313807/000162828019003618/a31122018bp20fcomb.htm</a>  Schedule 4 Experience of the Firm Section 4.3.6	ENGLAND	102498	2016 to 2017
See attached certificates in: Supporting Documents of Schedule 4 - Experience of the Firm				

The firm shall provide independent certificates that back the information provided.

II. SPECIFIC REQUIREMENTS OF THE WORK TEAM

(i) For each member of the minimum team listed, provide the following form:

Role in the potential provision of the service:			
Name:			
No. of years of total experience	No. of years of specific experience	English language proficiency	
(Years)	(Years)	%	
Specific companies in which he/she has participated (1)	Role performed	Service duration	Time spent in service
(Company name)		(Years)	%
(Company name)		(Years)	%
CV: (Provide a summary of the CV and/or any other information you consider relevant about the member - Maximum 150 words)			

The firm shall provide independent certificates that back the information provided.

**See: Supporting Documents of Schedule 5 - Minimum Work Team**

(ii) For the members that make up the minimum work team, certify the experience as detailed in Schedule 5.



Issued in Bogotá on this February 9, 2021 as part of the request for technical and economic information from public accounting firms that may be eligible to act as statutory auditor or external auditor for companies of Ecopetrol S.A. not domiciled in Colombia and other companies in its group for 2021 and 2022.

Sincerely,

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Daniel Alejandro Tortorella  
Legal Representative Ernst & Young Audit S.A.S.  
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